March 19, 2012

CARE revises the ratings assigned to the Bank Facilities of Dhansar Engineering Company (P) Ltd.

Ratings

Facilities	Amount (Rs. Crore)	Ratings ¹	Remarks
Long-term	Rs.213.4	CARE BBB	Revised from CARE BBB-
Bank Facilities	(Enhanced from Rs.184.4 crore)	(Triple B)	(Triple B Minus)
Short-term	Rs.10.0	CARE A3+	Revised from CARE A3
Bank Facilities	(Reduced from Rs.39.0 crore)	(A Three Plus)	(A Three)
Long / Short-term Bank Facilities	Do 2 (1	IL ARH BBB / L ARH AS I	Revised from CARE BBB-/ CARE A3 (Triple B Minus
			/ A Three)
Total	226.4		

Rating Rationale

The revision in the ratings of Dhansar Engineering Company (P) Ltd. (DECO) takes into account improvement in financial risk profile of the company with growth in revenue, profit levels and improvement in capital structure as well as good revenue visibility backed by healthy order book position. Furthermore, the ratings continue to draw strength from the considerable experience of the promoters, successful track record in mining and allied activities with large fleet of heavy equipment, reputed clientele and satisfactory operating margins. The ratings however, continue to remain constrained by the capital intensive nature of the business resulting in high overall gearing ratio and seasonal nature of the mining industry. DECO's ability to secure orders as envisaged, timely and successful completion of contracts thereof, ability to scale up operation while managing the working- capital effectively and increase profitability on a sustained basis would remain the key rating sensitivities.

Background

Dhansar Engineering Company (P) Ltd. (DECO), belonging to the Agarwalla family of Dhanbad, was incorporated in 1955 by Mr Basant Kumar Agarwalla, with the objective of carrying out iron foundry business. After remaining dormant for over four decades, DECO started civil construction activities in 1998. From 2003 onwards, the company forayed into contract coal mining activities (open cast) and is, currently, into activities like site leveling, excavation, evacuation, surface mining, drilling & blasting, transportation of overburden and ore. This apart, from 2006, DECO has been in wind power generation. Currently, the business is looked after by two sons of Mr Basant Kumar Agarwalla, Mr Ravi Agarwalla, CMD and Mr Aloke Agarwalla, Director, having rich business experience of about three decades in mining & allied and construction activities.

In FY11 (refers to the period April 1 to March 31), DECO reported a PBILDT of Rs.78.8 crore and a Profit after tax of Rs.8.7 crore on a total operating income of Rs.384.0 crore.

¹ Complete definitions of the ratings assigned are available at www.careratings.com and in other CARE publications



Press Release

In first nine months of FY12, the company has achieved a total operating income of Rs.280.0 crore and Profit before tax of Rs.9.1 crore.

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CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries /regulators or others are welcome to write to care@careratings.com for any clarifications.

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"Credit Analysis and Research Limited proposes, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its equity shares and has filed a draft red herring prospectus ("DRHP") with the Securities and Exchange Board of India (the "SEBI"). The DRHP is available on the website of SEBI at www.sebi.gov.in as well as on the websites of the Book Running Lead Managers at www.investmentbank.kotak.com, www.dspml.com, www.dspml.com, www.dspml.com, www.dspml.com, www.sebi.gov.in as well as on the websites of the Book Running Lead Managers at www.dspml.com, www.dspml.com, www.dspml.com, www.sebi.gov.in and www.sebi.gov.in and www.sebi.gov.

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Press Release

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